AMENDED IN ASSEMBLY SEPTEMBER 5, 1997 AMENDED IN ASSEMBLY JULY 2, 1997 AMENDED IN SENATE MAY 5, 1997 AMENDED IN SENATE APRIL 8, 1997

SENATE BILL

No. 825

Introduced by Senator Greene

February 26, 1997

An act to amend Sections 7000.5, 7011, 7155.5, 7156, 7157, and 7159 of the Business and Professions Code, relating to contractors.

LEGISLATIVE COUNSEL'S DIGEST

- SB 825, as amended, Greene. Contractors' State License Board: sunset date.
- (1) The Contractors' State License Law provides for the creation of the Contractors' State License Board in the Department of Consumer Affairs. The board is charged with administering the provisions that govern persons licensed under the Contractors' State License Law. The board is also required to appoint a registrar of contractors with specified duties. The provisions authorizing the existence of the board and the appointment of the registrar will become inoperative on July 1, 1998, and will be repealed on January 1, 1999.

This bill would extend the inoperative dates to July 1, 1999 2000, and the repeal dates to January 1, 2000 2001.

(2) Existing law requires the Joint Legislative Sunset Review Committee to perform various functions and duties in SB 825 — 2 —

evaluating and determining whether a board or regulatory program has demonstrated a public need for the board's or program's continued existence, and to report its findings and recommendations to the Department of Consumer Affairs for review.

This bill, until July 1, 2000, would provide that the review of the Contractors' State License Board by the department shall be limited to only those unresolved issues identified by the Joint Legislative Sunset Review Committee.

- (3) The bill would require the board to report to the Legislature and the Department of Consumer Affairs on whether revising specialty licensing contractor classifications is appropriate.
- (4) The bill would also make technical and clarifying changes.
- (5) The bill would provide that it shall not become operative unless SB 857 of the 1997–98 Regular Session is also enacted and becomes operative.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

The people of the State of California do enact as follows:

- 1 SECTION 1. Section 7000.5 of the Business and 2 Professions Code is amended to read:
- 3 7000.5. (a) There is in the Department of Consumer 4 Affairs a Contractors' State License Board, which consists 5 of 13 members.
- 6 (b) The repeal of this section renders the board 7 subject to the review required by Division 1.2 8 (commencing with Section 473). However, the review of 9 this board by the department shall be limited to only 10 those unresolved issues identified by the Joint Legislative
- 11 Sunset Review Committee.
- 12 (c) This section shall become inoperative on July 1, 13 1999 2000, and, as of January 1, 2000 2001, is repealed,
- 14 unless a later enacted statute, which becomes effective on
- 15 or before January 1, 2000 2001, deletes or extends the
- 16 dates on which it becomes inoperative and is repealed.

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SEC. 2. Section 7011 of the Business and Professions 1 Code is amended to read:

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7011. The board by and with the approval of the director shall appoint a registrar of contractors and fix his or her compensation.

The registrar shall be the executive officer secretary of the board and shall carry out all of the administrative duties as provided in this chapter and as delegated to him or her by the board.

For the purpose of administration of this chapter, there may be appointed a deputy registrar, a chief reviewing and hearing officer and, subject to Section 159.5, other assistants and subordinates as may be necessary.

Appointments shall be made in accordance with the provisions of civil service laws.

This section shall become inoperative on July 1, 1999 2000, and, as of January 1, 2000 2001, is repealed, unless a 18 later enacted statute, which becomes effective on or before January 1, 2000 2001, deletes or extends the dates on which it becomes inoperative and is repealed.

- SEC. 3. Section 7155.5 of the Business and Professions 22 Code is amended to read:
- 7155.5. Violations of any provisions of this chapter by 24 a home improvement salesperson, likewise constitutes a cause for disciplinary action against the contractor, whether or not he or she had knowledge of or participated in the act or omission constituting violations of this chapter.
- SEC. 4. Section 7156 of the Business and Professions 30 Code is amended to read:
 - 7156. It shall be a misdemeanor and a cause for disciplinary action to commit any of the following acts:
- (a) For any salesperson to fail to account for or to remit 34 to his or her employing contractor any payment received 35 in connection with any home improvement transaction 36 or any other transaction involving work improvement.
- 38 (b) For any person to use a contract form connection with any home improvement transaction or any other transaction involving a work of improvement

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if the form fails to disclose the name of the contractor principal by whom he or she is employed.

- 3 SEC. 5. Section 7157 of the Business and Professions Code is amended to read:
- otherwise provided 7157. (a) Except as 6 subdivision (b), as a part of or in connection with the inducement to enter into any home improvement contract or other contract, which may be performed by a contractor, no person may promise or offer to pay, 10 credit, or allow to any owner, compensation or reward for procurement or placing of home improvement business with others.
- (b) A contractor or his or her agent or salesperson may 14 give tangible items to prospective customers advertising or sales promotion purposes where the gift is 16 not conditioned upon obtaining a contract for home improvement work if the gift does not exceed a value of 18 five dollars (\$5) and only one such gift is given in connection with any one transaction.
- (c) No salesperson or contractor's agent may accept 21 any compensation of any kind, for or on account of a home 22 improvement transaction, or any other transaction 23 involving a work of improvement, from any person other than the contractor whom he or she represents with 25 respect to the transaction, nor shall the salesperson or agent make any payment to any person other than his or her employer on account of the sales transaction.
- (d) No contractor shall pay, credit, or allow any 29 consideration or compensation of any kind to any other 30 contractor or salesperson other than a licensee for or on account of the performance of any work of improvement services, including, but not limited to, improvement work or services, except: (1) where the 34 person to or from whom the consideration is to be paid is 35 not subject to or is exempted from the licensing 36 requirements of this chapter, or (2) where transaction is not subject to the requirements of this chapter.
- As used in this section "owners" shall also mean 39 "tenant." 40

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Commission of any act prohibited by this section is a misdemeanor and constitutes a cause for disciplinary action.

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- SEC. 6. Section 7159 of the Business and Professions Code is amended to read:
- 5 7159. This section applies only to home improvement 6 as defined in Section 7151.2, contracts. contractor, whether a general contractor or a specialty contractor, who is licensed or subject to be licensed pursuant to this chapter with regard to the transaction and who contracts with an owner or tenant for work upon a residential building or structure, or upon land adjacent 12 thereto, for proposed repairing, remodeling, 14 converting, modernizing, or adding to the residential building or structure or land adjacent thereto, and where 16 the aggregate contract price specified in one or more improvement contracts, including all labor, services, and 17 18 materials to be furnished by the contractor, exceeds five hundred dollars (\$500).

Every home improvement contract and every which contract. the primary purpose of is construction of a swimming pool, is subject to this section. Every contract and any changes in the contract subject to this section shall be evidenced by a writing and shall be signed by all the parties to the contract. The writing shall contain all of the following:

- (a) The name, address, and license number of the contractor, and the name and registration number of any salesperson who solicited or negotiated the contract.
- (b) The approximate dates when the work will begin and on which all construction is to be completed.
- (c) A plan and scale drawing showing the shape, size, dimensions, and construction and equipment specifications for a swimming pool and for other home improvements, a description of the work to be done and description of the materials to be used and the equipment to be used or installed, and the agreed consideration for the work.
- 39 (d) If the payment schedule contained in the contract 40 provides for a downpayment to be paid to the contractor

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by the owner or the tenant before the commencement of work, the downpayment may not exceed two hundred dollars (\$200) or 2 percent of the contract price for swimming pools, or one thousand dollars (\$1,000) or 10 the contract price percent of for other improvements, excluding finance charges, whichever is

(e) A schedule of payments showing the amount of each payment as a sum in dollars and cents. In no event 10 may the payment schedule provide for the contractor to receive, nor may the contractor actually payments in excess of 100 percent of the value of the work 12 performed on the project at any time, excluding finance 14 charges, except that the contractor may receive an initial authorized by subdivision 15 downpayment (d). 16 respect to a swimming pool contract, the final payment 17 may be made at the completion of the final plastering 18 phase of construction, provided that any installation or construction of equipment, decking, or fencing required 20 by the contract is also completed. A failure by the lawful contractor without excuse to substantially 22 commence work within 20 days of the approximate date specified in the contract when work will begin shall 24 postpone the next succeeding payment to the contractor 25 for that period of time equivalent to the time between when substantial commencement was to have occurred and when it did occur. The schedule of payments shall be stated in dollars and cents, and shall be specifically referenced to the amount of work or services to be performed and to any materials and equipment to be supplied. With respect to a contract that provides for a 32 schedule of monthly payments to be made by the owner 33 or tenant and for a schedule of payments to be disbursed 34 to the contractor by a person or entity to whom the 35 contractor intends to assign the right to receive the 36 owner's or tenant's monthly payments, the payments referred to in this subdivision mean the payments to be disbursed by the assignee and not those payments to be made by the owner or tenant.

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(f) A statement that, upon satisfactory payment being made for any portion of the work performed, the contractor shall, prior to any further payment being made, furnish to the person contracting for the home improvement or swimming pool a full and unconditional release from any claim or mechanic's lien pursuant to Section 3114 of the Civil Code for that portion of the work for which payment has been made.

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- (g) The requirements set forth in subdivisions (d), 10 (e), and (f) do not apply when the contract provides for the contractor to furnish a performance and payment bond, lien and completion bond, bond equivalent, or joint approved control by the registrar covering 14 performance and completion of the contract and the bonds or joint control is or are furnished by the 16 contractor, or when the parties agree for full payment to be made upon or for a schedule of payments to 18 commence after satisfactory completion of the project. The contract shall contain, in close proximity to the signatures of the owner and contractor, a notice in at least 10-point type stating that the owner or tenant has the right to require the contractor to have a performance and payment bond.
- (h) No extra or change-order work may be required to 25 be performed without prior written authorization of the person contracting for the construction of the home 27 improvement or swimming pool. No change-order is 28 enforceable against the person contracting for home 29 improvement work or swimming pool construction 30 unless it clearly sets forth the scope of work encompassed 31 by the change-order and the price to be charged for the 32 changes. Any change-order forms for changes or extra work shall be incorporated in, and become a part of, the 34 contract. Failure to comply with the requirements of this subdivision does not preclude the recovery 36 compensation for work performed based upon quasi-contract, quantum meruit, restitution, other 38 similar legal or equitable remedies designed to prevent unjust enrichment.

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(i) If the contract provides for a payment of a salesperson's commission out of the contract price, that payment shall be made on a pro rata basis in proportion to the schedule of payments made to the contractor by the disbursing party in accordance with subdivision (e).

- (j) The language of the notice required pursuant to Section 7018.5.
- (k) What constitutes substantial commencement work pursuant to the contract.
- (1) A notice that failure by the contractor without lawful excuse to substantially commence work within 20 days from the approximate date specified in the contract when work will begin is a violation of the Contractors' 14 State License Law.
- (m) If the contract provides for a contractor to furnish 16 joint control, the contractor shall not have any financial or other interest in the joint control.

A failure by the contractor without lawful excuse to 19 substantially commence work within 20 days from the approximate date specified in the contract when work will begin is a violation of this section.

This section does not prohibit the parties to a home 23 improvement contract from agreeing to a contract or account subject to Chapter 1 (commencing with Section 1801) of Title 2 of Part 4 of Division 3 of the Civil Code.

The writing may also contain other matters agreed to by the parties to the contract.

The writing shall be legible and shall be in a form that clearly describes any other document that is to be incorporated into the contract. Before any work is done, the owner shall be furnished a copy of the written agreement, signed by the contractor.

33 For purposes of this section, the board shall, by 34 regulation, determine what constitutes "without lawful 35 excuse."

The provisions of this section are not exclusive and do 36 not relieve the contractor or any contract subject to it 37 from compliance with all other applicable provisions of 38 39 law.

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A violation of this section by a licensee, or a person subject to be licensed, under this chapter, or by his or her agent or salesperson, is a misdemeanor punishable by a fine of not less than one hundred dollars (\$100) nor more than five thousand dollars (\$5,000), or by imprisonment in the county jail not exceeding one year, or by both that fine and imprisonment.

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(n) Any person who violates this section as part of a plan or scheme to defraud an owner of a residential or nonresidential structure. including mobilehome a manufactured home, in connection with the offer performance of repairs to the structure for damage caused by a natural disaster, shall be ordered by the court 14 to make full restitution to the victim based on the person's ability to pay, as defined in subdivision (e) of Section 1203.1b of the Penal Code. In addition to full restitution, and imprisonment authorized by this section, the court may impose a fine of not less than five hundred dollars (\$500) nor more than twenty-five thousand 20 (\$25,000), based upon the defendant's ability to pay. This subdivision applies to natural disasters for which a state of emergency is proclaimed by the Governor pursuant to Section 8625 of the Government Code or for which an emergency or major disaster is declared by the President of the United States.

SEC. 7. The Contractors' State License Board shall 27 report the Legislature and the Department 28 Consumer Affairs by October 1, 1998, on which specialty contractor classifications, such as 30 contractors or contractors involved in the removal or remediation of hazardous substances, are appropriate for consolidation, redefinition, or elimination. The board shall also report on whether a separate classification or 34 improvement certification of home contractors appropriate.

SEC. 8. 36 This act shall not become operative unless Senate Bill 857 of the 1997-98 Regular Session is also 37 enacted and becomes operative.